

## Message Text

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PAGE 01 STATE 048101

73

ORIGIN COME-00

INFO OCT-01 EA-10 NEA-09 ISO-00 CIAE-00 EB-07 INR-07

LAB-04 NSAE-00 PA-02 SIL-01 USIA-15 PRS-01 /057 R

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COM/OIM/ILLOYD

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COM/CAGNE/PHALE

COM/EM/GCLAUSEN

NEA/RA/HMONTGOERY

----- 015553

P 041915Z MAR 75

FM SECSTATE WASHDC

TO AMCONSUL KARACHI PRIORITY

AMEMBASSY TEHRAN

INFO AMEMBASSY ISLAMABAD PRIORITY

AMEMBASSY NEW DELHI

AMEMBASSY SINGAPORE

UNCLAS STATE 048101

E.O. 11652: NA

TAGS: BEXP, IR, PK, IN, SN

SUBJECT: SHIPBUILDING AND REPAIRS, PORT CONSTRUCTION,

--- MAINTENANCE AND EQUIPMENT TRADE MISSION,

--- APRIL 11-22, 1975

REF: STATE 028847, NEW DELHI 2146, SINGAPORE 0716

1. THIRTEEN FIRMS REPRESENTING PRODUCT CATEGORIES AND SERVICES HAVE INDICATED THEIR INTENTION TO PARTICIPATE IN THE MISSION AS FOLLOWS: AIRCO WELDING PRODUCTS (WELDING AND CUTTING EQUIPMENT) C. F. 0EAM (DREDGING SERVICES AND CONSULTING), CATERPILLAR TRACTOR CO. INDUSTRIAL DIVISION (DIESEL ENGINEERS AND GENERATOR SETS FOR MARINE AND INDUSTRY) (IRAN ONLY), ELLICOT MACHINERY CORP. INTERNATIONAL  
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PAGE 02 STATE 048101

(DREDGING EQUIPMENT,) HARNISHFAGER CORP. (P AND H) CRANES

FOR CARGO HANDLING), HYDRANAUTICS (ULTRA HEAVY LOAD SYSTEMS AND REVERSE OSMOSIS WATER DESALINATION SYSTEMS), INTERNATIONAL PAINT CO. (MARINE COATINGS), LUFKIN (GRAIN TRAILERS AND OIL DRILLING EQUIPMENT), MONARK INC. (SMALL VESSELS), THE RALPH M. PARSONS CO. LTD. (ARCHITECT/ENGINEER SERVICES INCLUDING DESIGN, ENGINEERING AND CONSTRUCTION), ROBINS ENGINEERING CONSTRUCTONS (CONVEYOR SYSTEMS, BULK HANDLING EQUIPMENT, DESIGN ENGINES, SERVICES AND CONSULTING ENGINEERING), JERVIS B. WEBB CO. (MATERIALS HANDLING

SYSTEMS), WESTERN GEAR CORP. (SHIPYARD PRODUCTIVITY) IMPROVEMENT SYSTEMS SUCH AS AUTOMATIC PANEL WELDING LINES, TRANSFER SYSTEMS, PRESSES, POWERED SCAPPELL SYSTEMS, BENDERS, ETC. REDUCTION GEARS, WINCHES, ANCHOR WINDLASSES, STEERING GEAR NAVAL ARCHITECTURE AND FISHING VESSEL DESIGN).

2. SUGGESTED MISSION SCHEDULE: BRIEFING IN WASHINGTON, FRIDAY, APRIL 11; EMBASSY BRIEFING IN TEHRAN, SUNDAY, APRIL 13; APPOINTMENTS AND RECEPTION IN TEHRAN APRIL 14-16; APPOINTMENTS IN KHORRAMSHAR DURING PERIOD APRIL 17-18; BRIEFING APPOINTMENTS AND RECEPTION IN KARACHI DURING PERIOD APRIL 18-22.

3. USDOC WILL FORWARD INTERNATIONAL MAIL SOONEST THE FOLLOWING DOCUMENTS:

A. ADVANCE ROSTER OF MISSION MEMBERS

B. INFORMATION SHEETS ON EACH MISSION MEMBER (DIB 471P) INCLUDING NAMES LOCAL REPRESENTATIVES.

C. BIOGRAPHIC DESCRIPTION OF EACH FIRM AND FIRMS PRODUCTS OR SERVICES.

D. ADVANCE COPY OF FIRM'S LITERATURE

E. COPY FOR MISSION BROCHURE, MAILER, AND INVITATION

F. PUBLICITY INFORMATION ON MISSION MEMBER PRODUCT OR SERVICES.

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PAGE 03 STATE 048101

4. POST ACTION REQUESTED:

A. CONTRACT WITH EMBASSY PRINTER FOR MISSION PRINTING

B. CONTRACT FOR PERSONNEL ASSISTANCE AS NECESSARY

C. PLAN FOR PUBLICITY AND PHOTOGRAPHIC COVERAGE. (APPROXI-

MATELY 10 ACTION SHOTS OF MISSION MEMBERS AT WORK. NO PHOTOS AT RECEPTIONS. PHOTOS TO BE UTILIZED PRIMARILY FOR COMMERCE TODAY" ARTICLE.)

D. RESERVE A SINGLE WITH BATH FOR EACH MISSION MEMBER AND A SUITE FOR THE MISSION DIRECTOR.

E. CONTACT ANY LOCAL REPRESENTATIVES OF MISSION MEMBERS FOR INPUT TO CONTACT LISTS AND INVITATIONS FOR HOSPITALITY FUNCTIONS.

F. CABLE NAMES OF HOTELS WHERE RESERVATIONS ARE MADE FOR MISSION MEMBERS AND RECOMMEND ONWARD FLIGHT SCHEDULES

G. REPORT TENTATIVE PROGRAM SCHEDULE INCLUDING MISSION BRIEFINGS, RECEPTIONS, PRESS CONFERENCES AND PORT VISITS.

H. BUDGET WILL BE SUBJECT OF SEPARATE COMMUNICATIONS.

4. TEN SETS OF EACH MISSION MEMBER FIRM LITERATURE WILL BE FORWARDED BY AIR POUCH AS SOON AS AVAILABLE.

5. ADVANCE OFFICER, THOMAS MOORE, COUNTRY MARKETING MANAGER FOR SOUTH ASIA, PLANS TO BEGIN ADVANCE WORK IN IRAN MARCH 17 AND IN PAKISTAN MARCH 21 OFFICER WILL BE AVAILABLE IN TEHRAN ON APRIL 13 TO PARTICIPATE IN THE MISSION BRIEFING. KISSINGER

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## Message Attributes

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**TAGS:** BEXP, IR, PK, IN, SN  
**To:** KARACHI TEHRAN  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006